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Delivering Smart Energy Today<sup>™</sup>

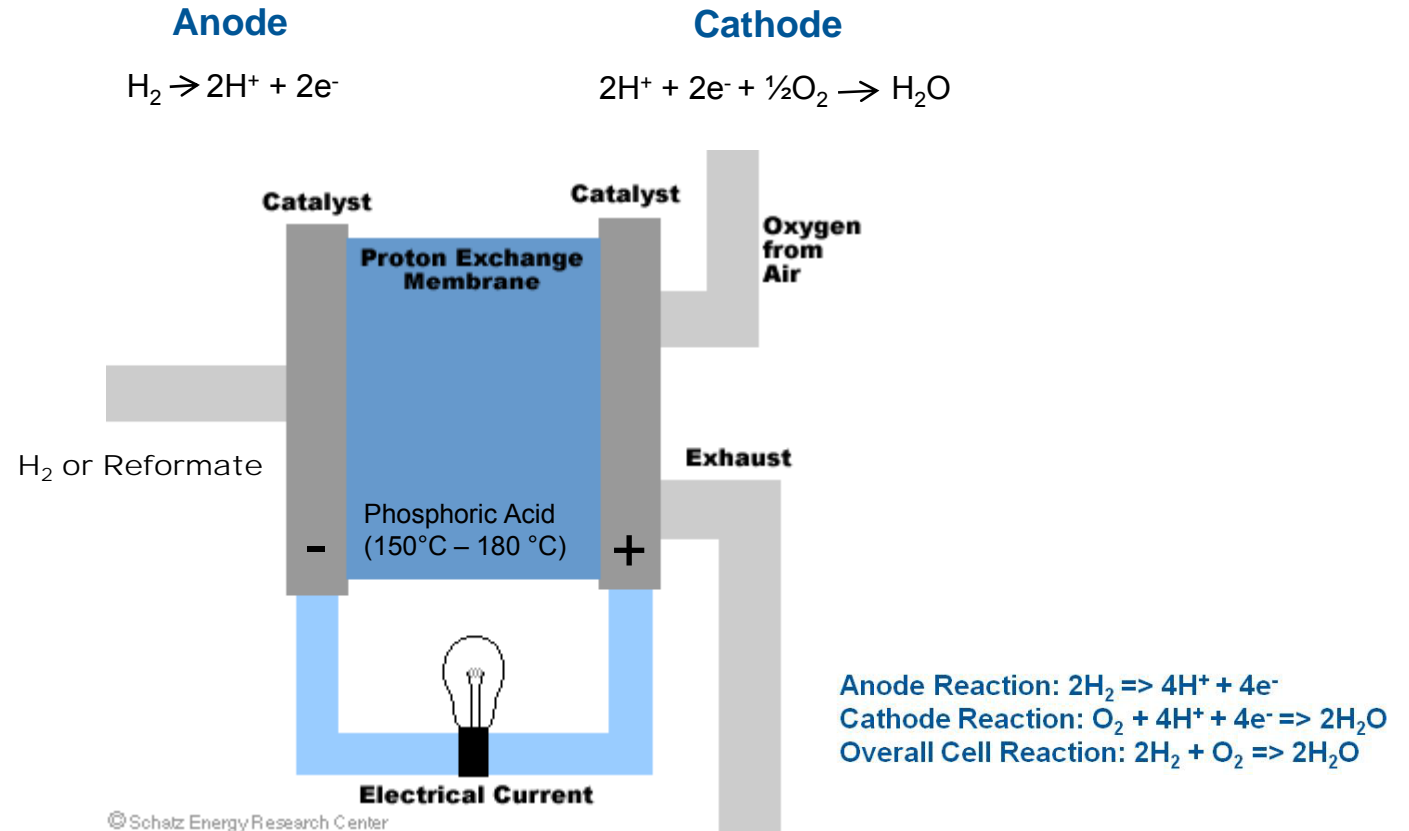
## ClearEdge5 Fuel Cell System

Julia Song, Director of Research and Development

07/19/2010

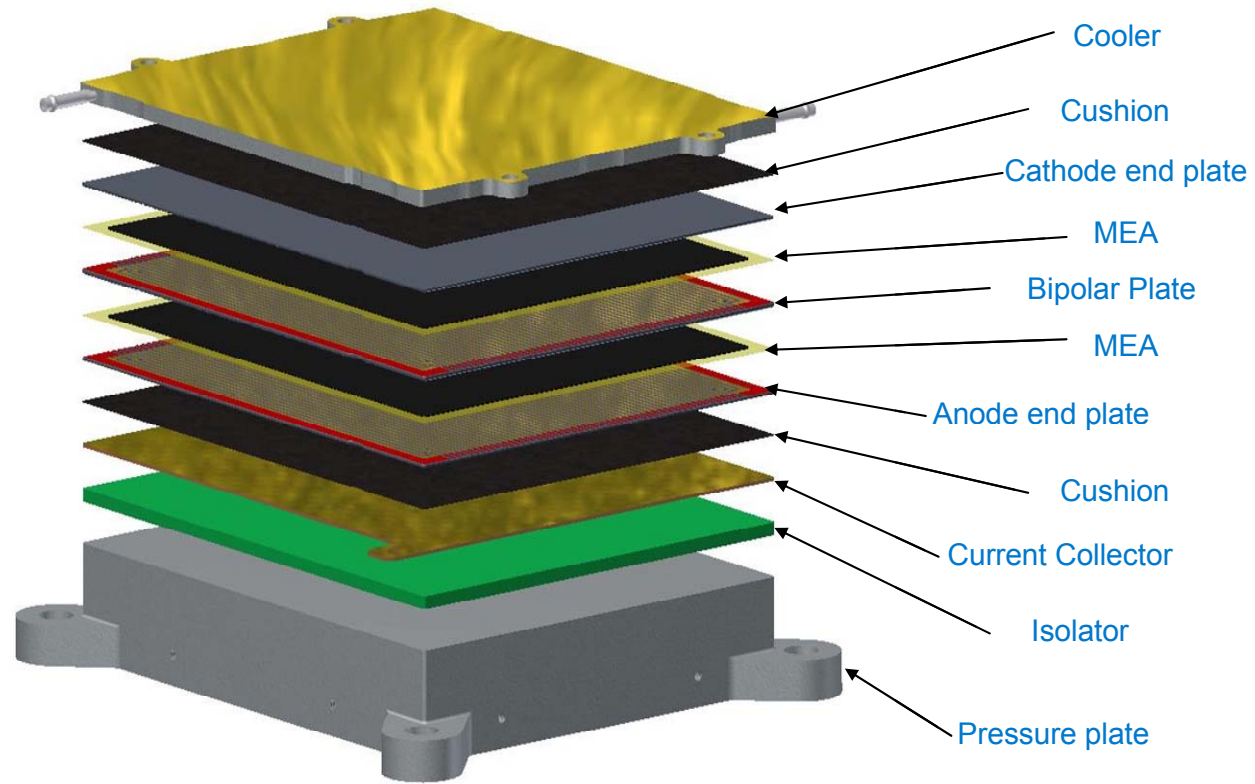
Proprietary and Confidential

# How Does a Hydrogen Fuel Cell Work?



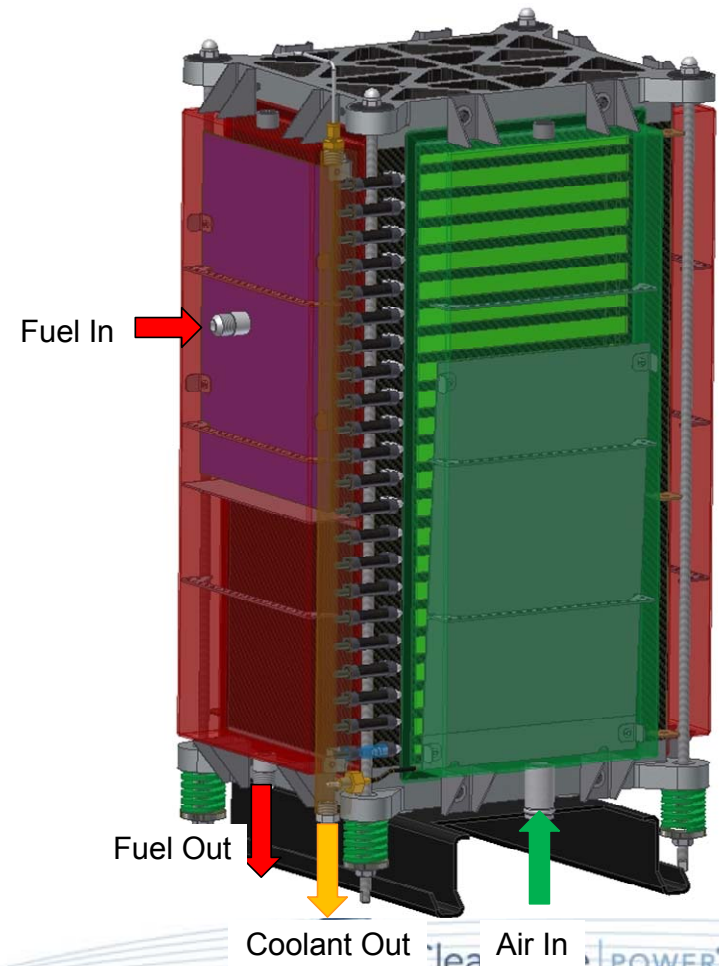
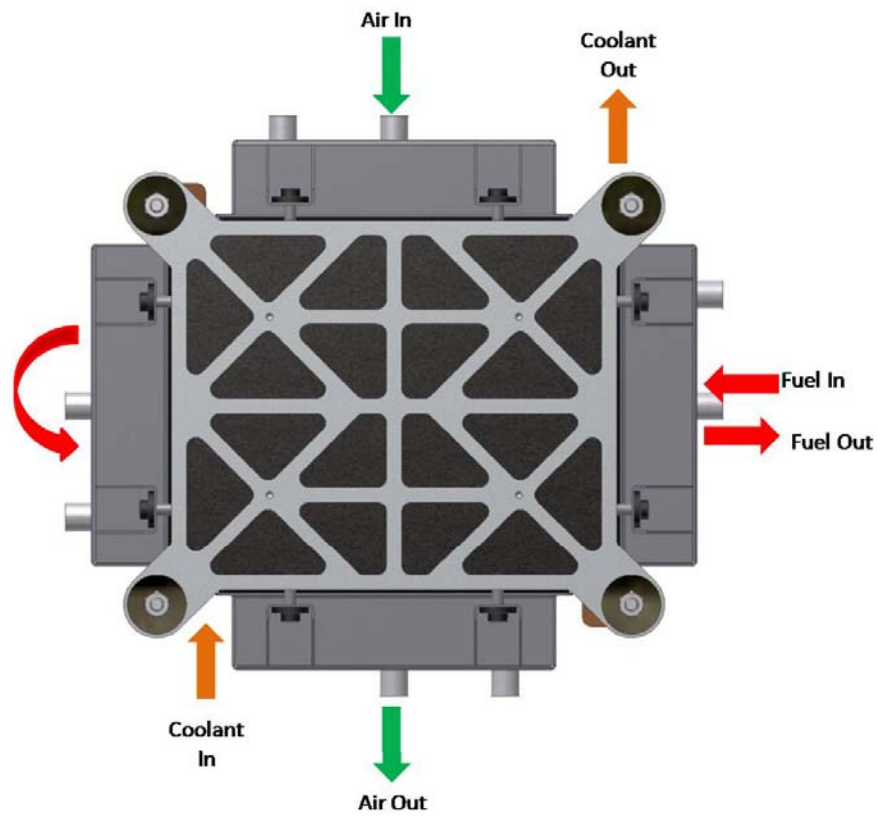
← Cell Voltage →

# Stack “Repeat Parts”



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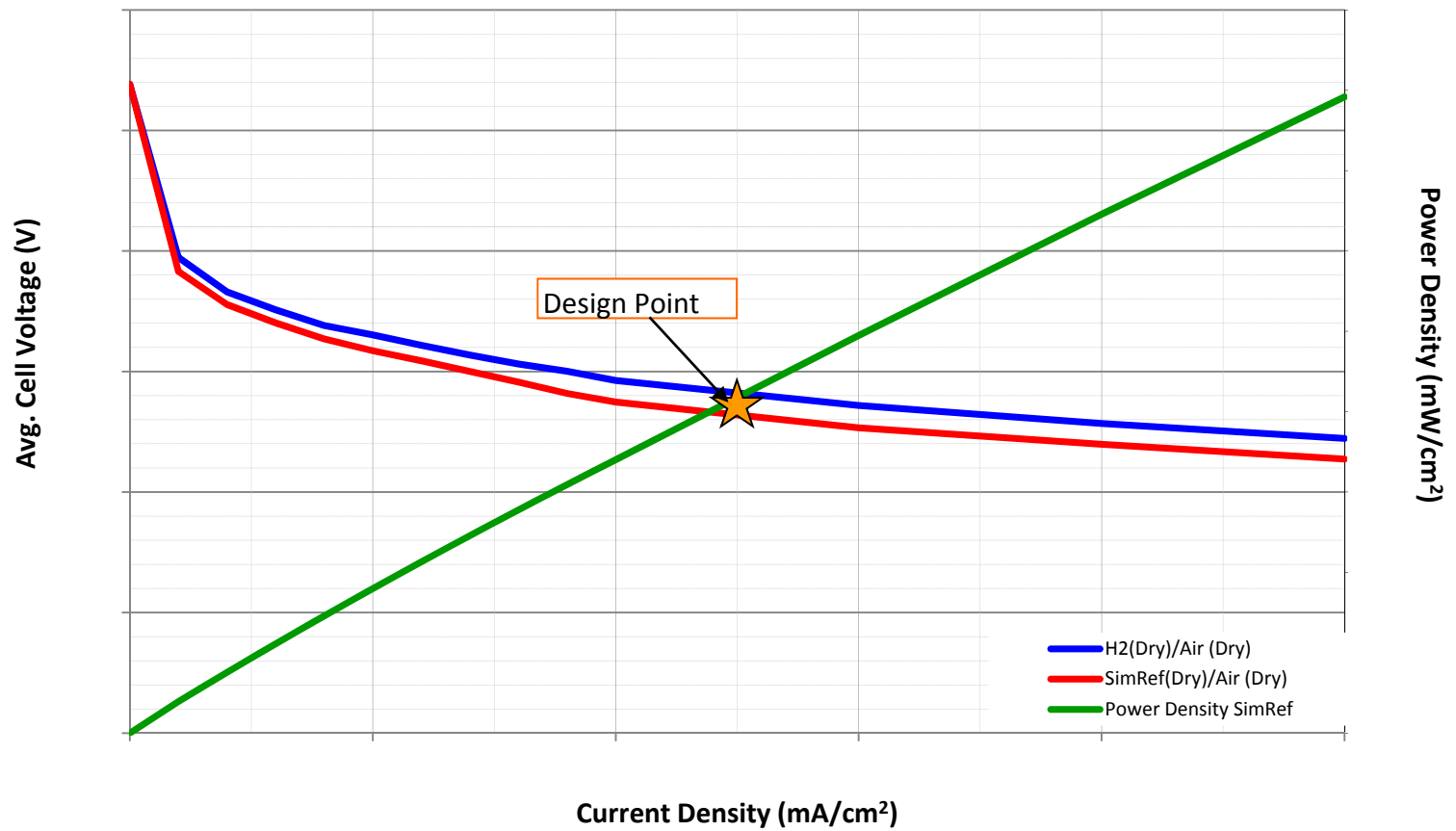
# Fuel Cell Stack



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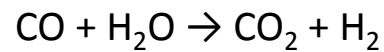
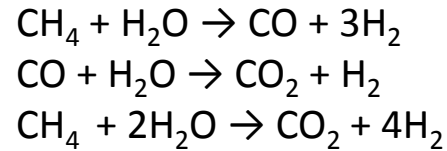
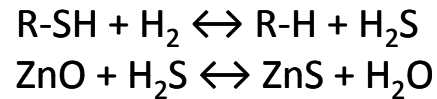
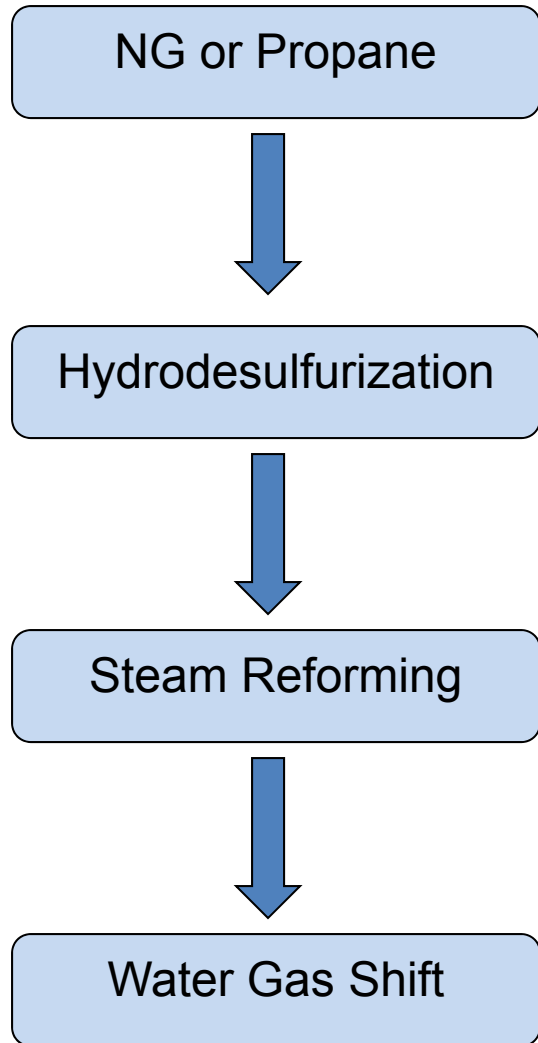


# Fuel Cell Stack Performance



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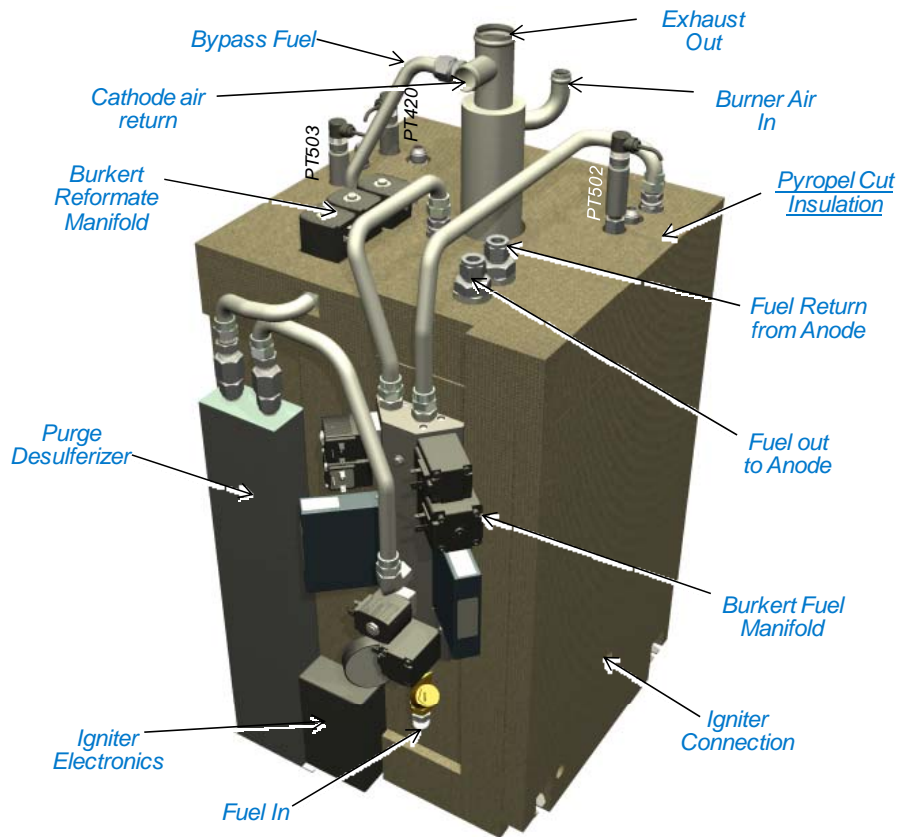
# Fuel Processing Technology



Typical Composition of Natural Gas		
Component	Typical Analysis (mole %)	Range (mole %)
Methane	95.2	87.0 - 96.0
Ethane	2.5	1.5 - 5.1
Propane	0.2	0.1 - 1.5
iso - Butane	0.03	0.01 - 0.3
normal - Butane	0.03	0.01 - 0.3
iso - Pentane	0.01	trace - 0.14
normal - Pentane	0.01	trace - 0.04
Hexanes plus	0.01	trace - 0.06



# Fuel Processor



## Requirements:

- >115% efficiency (Suitable for 40% Elect. Efficiency)
- Pipeline NG or Commercial grade LPG
- Emissions (system):
  - NOx : <3 ppm (demonstrated in Phase II)
  - CO: <10ppm (demonstrated in Phase II)
  - SOx: Negligible (demonstrated in Phase II)
- Life: 40k + hours

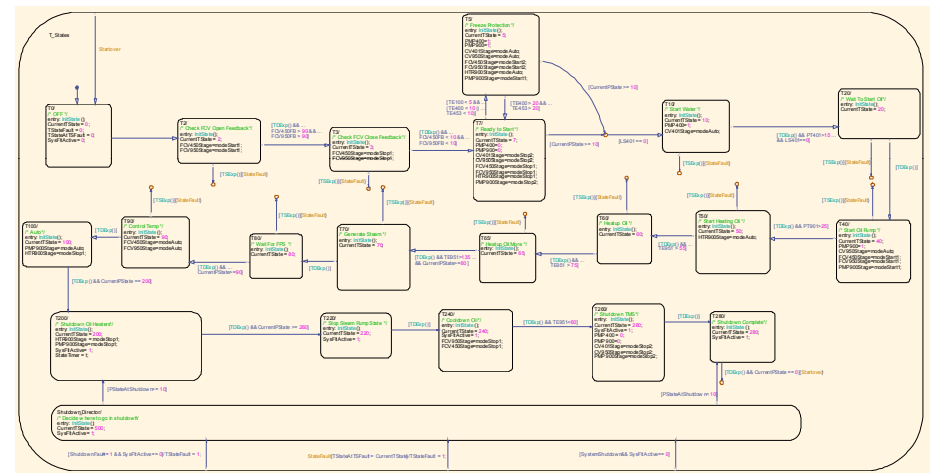
## Overall Reaction:



# Process Control



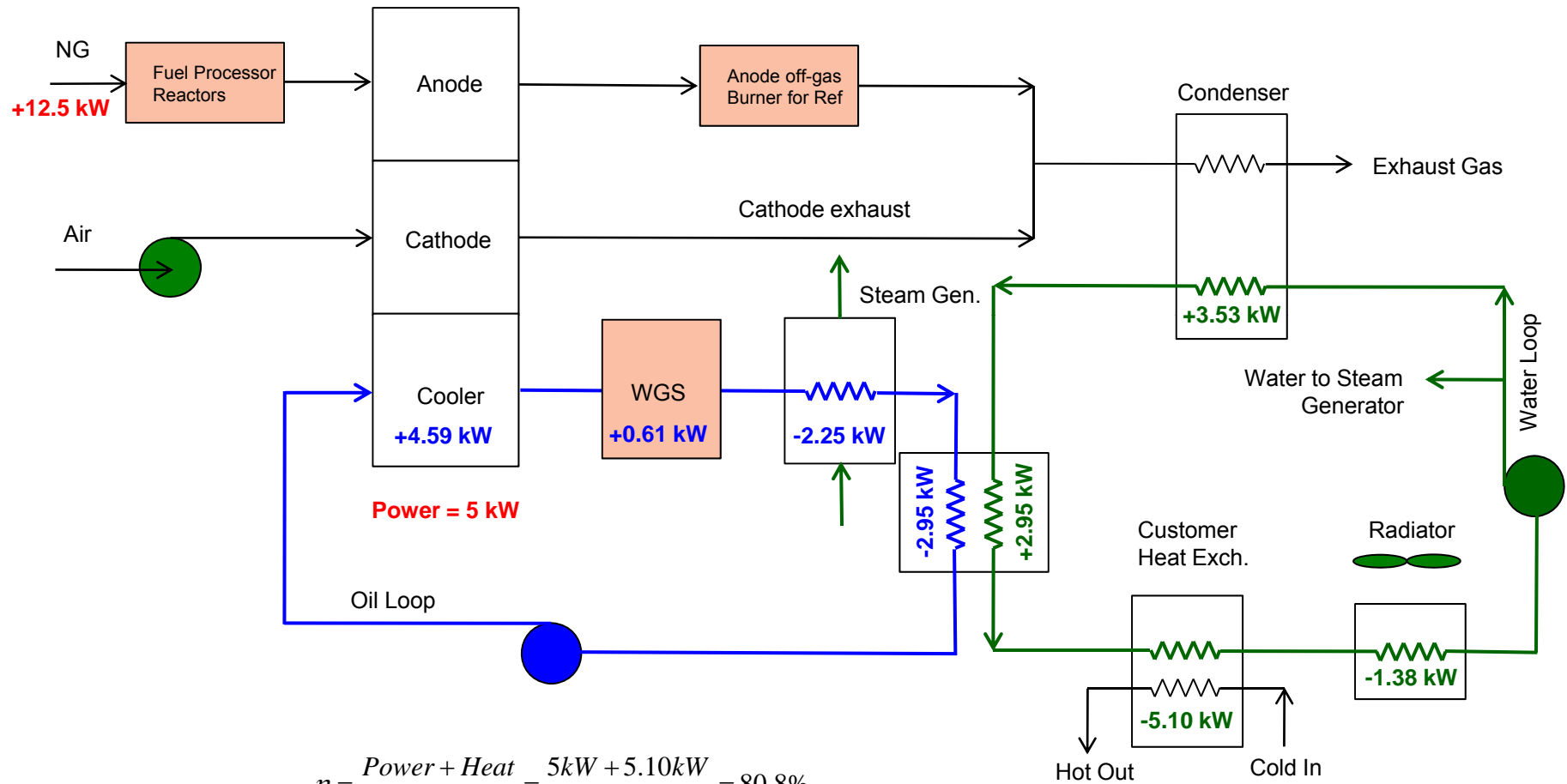
CE5 Controller Hardware



CE5's 'secret sauce' – Process controller development using Simulink/Stateflow

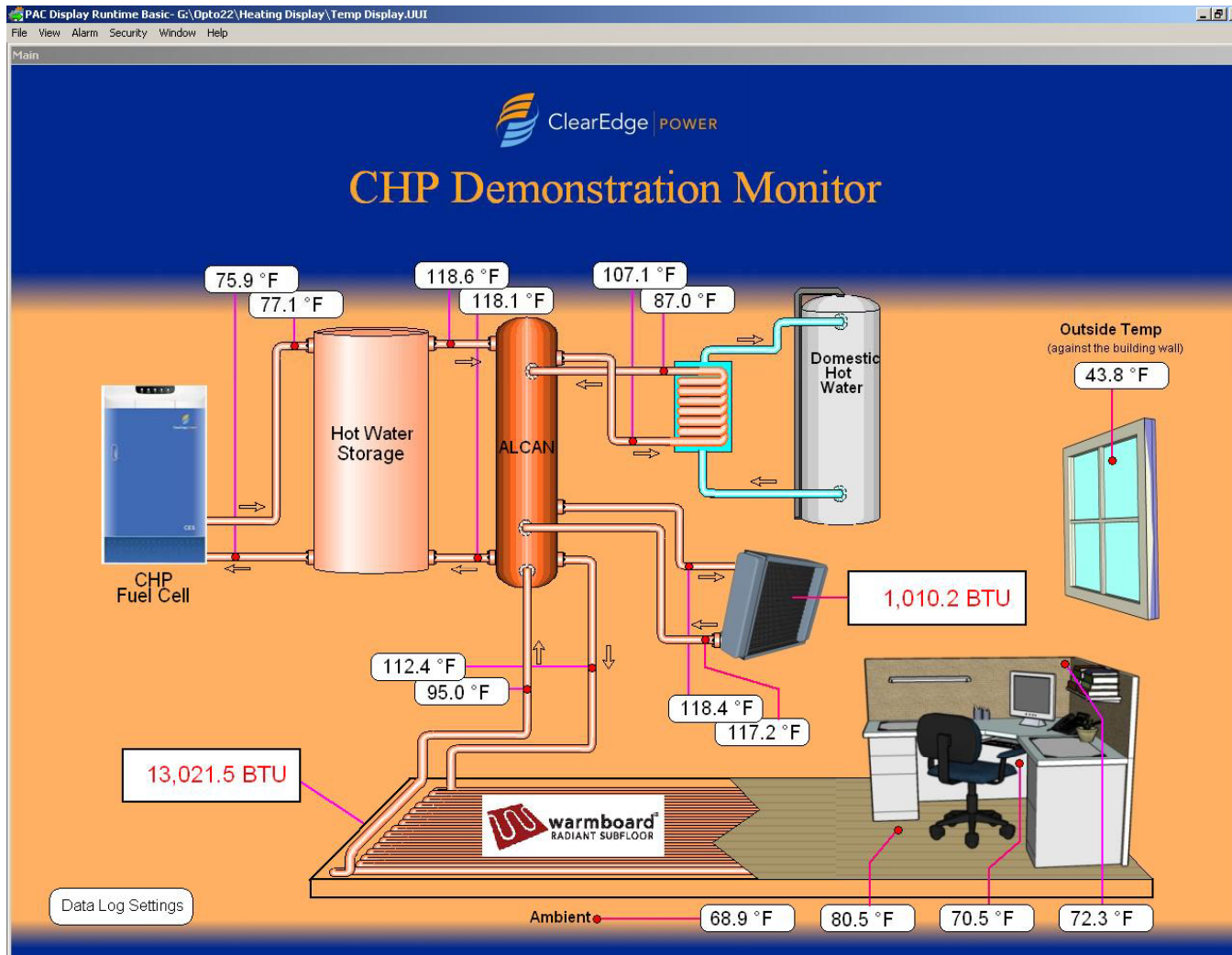


# Fuel Cell "System"



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# Fuel Cell CHP System Integration



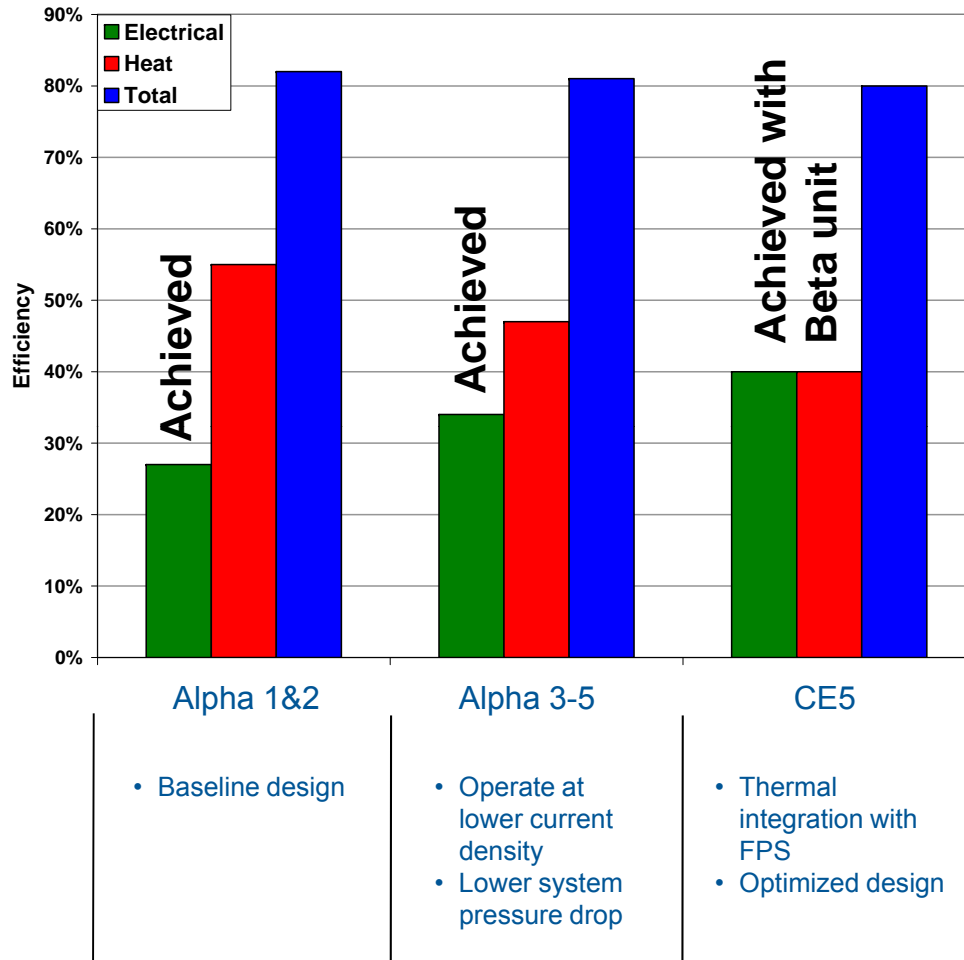
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# ClearEdge5 Requirements

- ✓ 5 kW electrical power @ 120/240 VAC 60 Hz, with 12 kW for 7 sec (transient overload capability)
- ✓ Electrical efficiency of 40% at rated power (LHV, new system), with lifetime overall energy utilization efficiency of  $\geq 80\%$  in CHP mode
- ✓ Designed for base-load operation, capable of grid connect/ grid independent mode
- ✓ Provides backup power during grid outage
- ✓ Operates on residential grade natural gas or Propane
- ✓ Heat output: Up to 6.5 kW @ 65° C, suitable for hot water system, radiant heating or pool/spa heating



# Design Milestones



## CE5 Efficiency Breakdown

Efficiency	BOL	40k Hrs
Electrical:	40.1%	35.5%
Heat:	45.0%	49.8%
Total:	85.1%	85.3%

- ✓ System efficiency exceeds all expectations!!
- ✓ > 20 units are currently operated in the field.
- ✓ Over thousands of operation hours are collected.

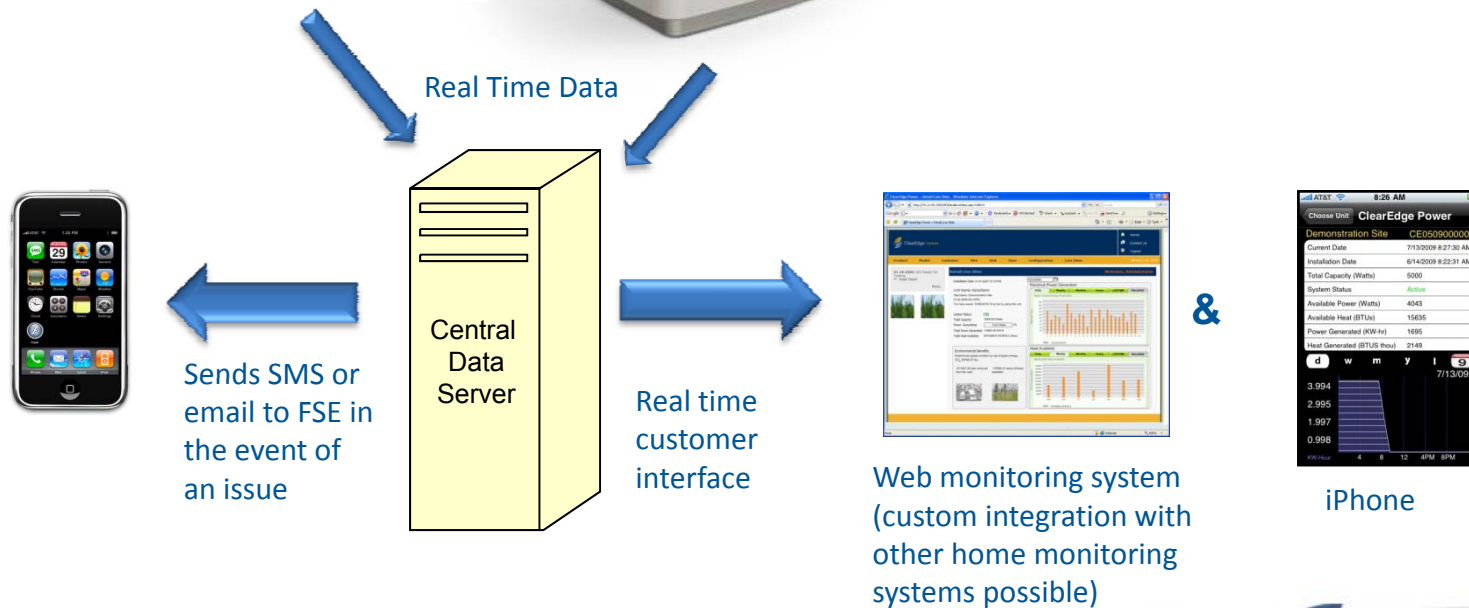
# Remote Monitoring



Each system contains 1 GB of NVM *rolling memory*, equivalent to a “Black Box”



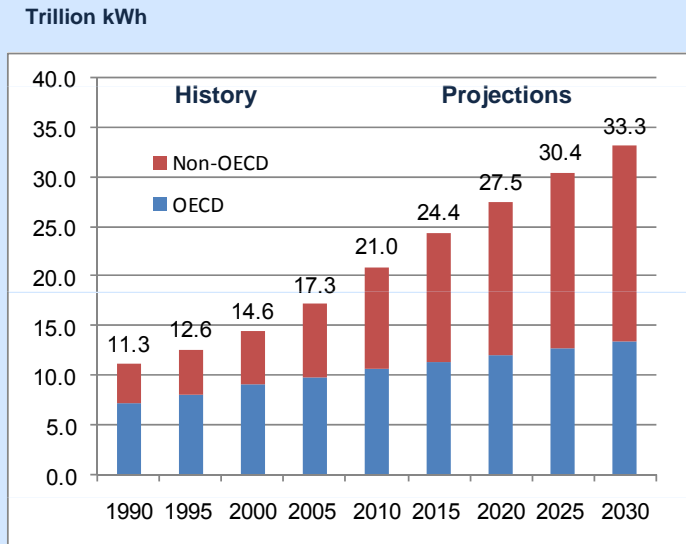
Real time monitoring of all safety and control parameters via remote HMI





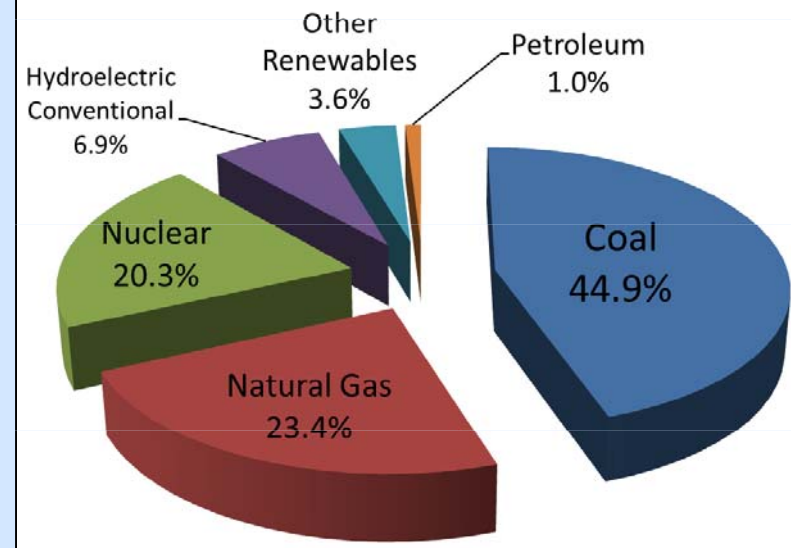
# Why Fuel Cells? – Need More Power

**World Net Electric Power Generation  
1990-2030**



Sources: History: Energy Information Administration (EIA), *International Energy Annual 2005* (June-October 2007), website [www.eia.doe.gov](http://www.eia.doe.gov). Projections: EIA, System for the Analysis of Global Energy Markets/Global Electricity Module (2008).

**2009 U.S. Electricity Generation by Source**



## ***Increasing power demand driven by:***

- Fundamental shift from mechanical to electrical products
- Increasing population urbanization

# Why Fuel Cells? – Environmental Impact

## How You Receive Energy Today

## ...And Will Tomorrow

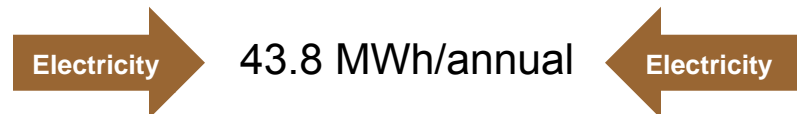
Natural Gas  
Nuclear  
Coal

Efficiency: 35%  
4223 therms



Natural Gas

Efficiency: 80%  
2175 therms



43.8 MWh/annual



51 MWh/annual



6398 therms total

3840 therms total

## Electrochemical Conversion



Natural Gas

Efficiency:  
up to  
90%

Environmental Impact  
8.35 lbs CO<sub>2</sub> per hour  
34 Tons per Annum

**ClearEdge5 System Provides  
a 40% Reduction in Fuel Consumption  
and a 37% Reduction in CO<sub>2</sub>**

Environmental Impact  
5.3 lbs CO<sub>2</sub> per hour  
22 Tons per Annum



# Fuel Cell microCHP vs. Solar Comparison

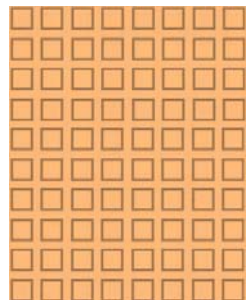
## High Efficiency

	5 kW Fuel Cell	5kW Solar	27kW Solar
Electric Production-Annual	43,800 kWh	8000 kWh	43,200 kWh
Heat Production	51,000 kWh	None	None
Space Required	6 sq. ft.	500 sq. ft.	3000 sq. ft.

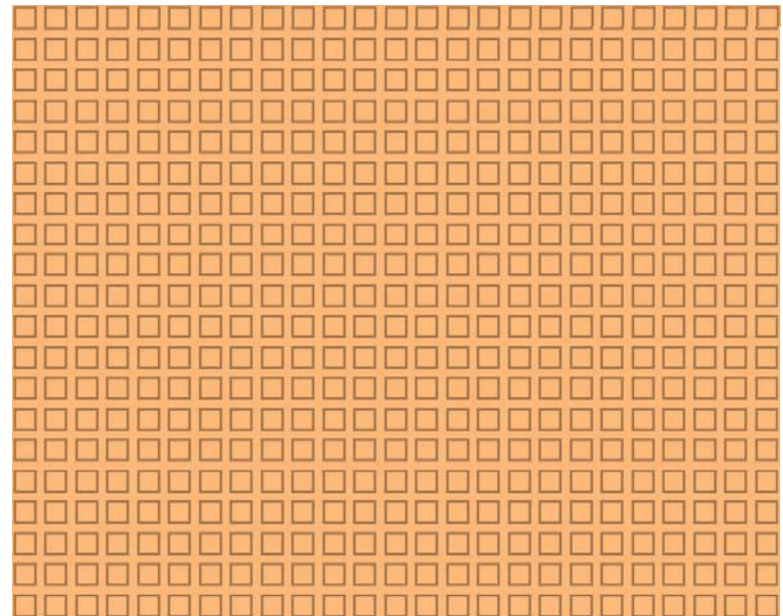
5kW  
Fuel Cell



5kW Solar  
Panel Array



27kW Solar  
Panel Array



\*Solar Calculation Source: PVwatts1 Performance Calculator (San Diego Site)



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# Why Fuel Cells? – Because It Is the Right Answer!!

- ✓ **Lower Cost Power than Grid** – as low as \$.06 per kWh operating cost with full heat load being utilized.
- ✓ **Cleaner than Grid Power** – 37% less CO<sub>2</sub> with untraceable NOx or SOx.
- ✓ **High Efficiency & Less Fuel Required** – Over 90% CHP energy efficiency requiring 40% lower fuel consumption than conventional combined cycle or heating systems.
- ✓ **Continuous Power** – Operates in both grid parallel and grid independent modes to provide uninterrupted power during grid outages.
- ✓ **Multi-Fuel & Scalable** – Operates on common infrastructure fuels available.
- ✓ **Aesthetic Design** – Compact and quiet system operates both indoors or outdoors without compromising architectural design.





# Target Vertical Markets

## Commercial

- Hotels
- Restaurants
- Health & Athletics
- Entertainment
- Agriculture & Greenhouses



## Institutional

- Utilities
- Schools
- Government
- Medical
- Military



## Residential

- Residential Single Family
- Multi-Tenant:
  - Planned Communities
  - Senior / Affordable Housing
  - Condos & Apartments



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